



Trelleborg Marine & Infrastructure – Pneumatic Fender Strategy for Egypt

Application – STS and Bunkering Applications

What is STS (Ship-to-Ship) Operation?



For more Information – please visit

<https://www.marineinsight.com/maritime-law/what-is-ship-to-ship-transfer-sts-and-requirements-to-carry-out-the-same/>

<https://www.youtube.com/watch?v=GJxirh5bTwQ>

What is Bunkering Operation?



What Trelleborg's Scope in STS / Bunkering?

TRELLEBORG PNEUMATIC FENDERS or sometimes referred to as **Yokohama design fenders** (Competitor)





What need to be done by Trelleborg Agents and Representatives?

STEP 1: Contact / Meet the **Port Agents**** in the attached list

STEP 2: Find out who are the STS operators operating from the target locations and prepare a list.

(if you are aware of more agents then let us know)

STEP 3: Obtain the contact Details of STS Officials from the Port-Agents.

*** Port agents coordinate the work to STS operators with no less than 48hrs notice, although some operators have direct contracts with oil majors, but agents are still aware of the STS Companies operating in the anchorage – which mean they will have all the information.*